New Sure Champ® Products

Pricing & Ordering April 2nd, 2018

With the launch of the new Sure Champ[®] products we wanted to pass along details on how they are being priced and instructions for ordering the new products.

For items 60710 Sure Champ[®] Extreme – 50lb. Bag and 60700 Sure Champ[®] Ration Builder – 50 lb. Bag the pricing and ordering is the same as any other bagged product. The products come 50 bags to a pallet, are volume based for price breaks and are included on the 1st page of the price list.

The 2 new 25lb Bucket products [60720 Sure Champ[®] Extreme – 25lb Bucket & 60750 Sure Champ[®] Spark[®] - 25lb Bucket] do have special ordering and pricing rules associated with them.

Ordering

- 1. The products can only be ordered in the following quantities:
 - a. Case 2 * 25 lb buckets
 - b. Pallet Layer 12 * 25 lb buckets
 - c. Full Pallet 36 * 25 lb buckets
- 2. When ordering you must select either Case, Pallet Layer of Full Pallet from the Size/Options dropdown.
- 3. Cases will come boxed with 2 25lb Buckets, while pallet layers and full pallet are individual buckets.
- 4. You must order the appropriate number of units for that option.
 - a. Examples:
 - i. 4 Cases = 8 Buckets
 - ii. 2 Pallet Layers = 24 Buckets
 - iii. 3 Pallets = 108 Buckets
- 5. Other rules include:
 - a. Only 2 Cases can be added to the top of a full

pallet of bagged product. If you order 4 pallets of bagged product, you can then add a total of 8 cases to your order.

- b. At this time no cases will be allowed on top of full pallets of tubs.
- c. Pallet Layers cannot be split between multiple products [Extreme &Spark]
 - i. If you want a full pallet of split product, you must order 2 pallet layers of one product and 1 pallet layer of the other product.
- d. A Pallet Layer can be added to the top of a pallet of bagged product that contains no more than 45 bags.

Pricing

- 1. These products have been created as volume-based products, not level-based products.
 - a. Volume-based means the more you buy the more you save.
 - b. 1 Full Pallet [36 Buckets] for pricing is calculated as 1.25 Tons [2,500 lbs].
 - c. The price list shows pricing on page 1 for pallet layers and full pallets.
 - d. Pricing for Cases is shown on page 2 of the price list.
 - i. These products **do not qualify** for inclusion in order minimums for Level based discounts or VIP status.
 - ii. Case pricing includes additional packaging costs not included on page 1 pricing.

🕑 Sure	Champ® Extreme 25# Bucket	
	How many?	
	18 per pallet	
	Size / Options	j
	Case 🔻	1
	Case Pallet Layer	
	Full Pallet	
	This Item can be ordered only via a Case [2 Buckets], a Pallet Layer [12 Buckets] or a full pallet [36 Buckets]. Price may vary due to packaging costs for Cases and Pallet Layers. A maximum of 2 cases can be placed on 1 full pallet of mineral.	
	Cancel Add	